

Message Text

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PAGE 01 COTONO 01773 101127Z

51

ACTION AF-18

INFO OCT-01 ISO-00 EB-11 COME-00 OPIC-12 L-03 INT-08 SCI-06

SCEM-02 OMB-01 TRSE-00 SS-20 NSC-10 SPC-03 CIAE-00

INR-10 NSAE-00 RSC-01 DRC-01 /107 W

----- 083689

R 101040Z DEC 73

FM AMEMBASSY COTONOU

TO SECSTATE WASHDC 5710

C O N F I D E N T I A L COTONOU 1773

E.O. 11652: N/A

TAGS: BEXP, ENRG, DM, US

SUBJECT: UNION OIL NEGOTIATIONS

FOR AMBASSADOR ANDERSON, AF/W

1. UNION OIL NEGOTIATORS HAVE BEEN GIVEN DETAILED RESPONSE TO THEIR PROPOSAL FOR EXPLOITATION OF DAHOMEAN OIL. GREENWALD TOLD ME IT IS "UNACCEPTABLE". DAHOMEANS HAVE POSED "IMPOSSIBLE CONDITIONS" SUCH AS \$2 MILLION CONTRACT SIGNING BONUS. GREENWALD ATTEMPTING ARRANGE MEETING WITH MINISTER ATCHADE FOR BRANDON AND COOK TO INFORM MINISTER OF UNION'S INABILITY TO MEET CONDITIONS POSED BY MRGD. UNLESS DAHOMEANS WILLING RECONSIDER ONEROUS CONDITIONS, UNION REPS PREPARED BREAK NEGOTIATIONS AND RETURN CALIFORNIA. ACCORDING GREEWALD AND COOK, THIS WILL END UNION'S EFFORTS OBTAIN EXPLOITATION AGREEMENT. GREENWALD DOUBTS DAHOMEANS WILL SOFTEN TERMS.

2. FYI, MIN ATCHADE TOL* ME ON DECEMBER 8 IN BRIEF CONVERSATION AT OFFICIAL COCKTAIL THAT HE HAD RECEIVED LETTER FROM ROSARIO. SAID HE WOULD NOT ANSWER UNTIL UNION NEGOTIATIONS CONCLUDED. HE LEFT ME WITH IMPRESSION HE PREFERS ROSARIO, AND WOULD NOT BE UNHAPPY IF UNION NEGOTIATION FAILS.

MCNAMARA

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Message Attributes

Automatic Decaptioning: X
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Disposition Authority: golinofr
Disposition Case Number: n/a
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Disposition Remarks:
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